



Mobility Tomorrow Fact Sheet 2023



Corporate highlights

~8
Elmos ICs
on average in
every new car produced

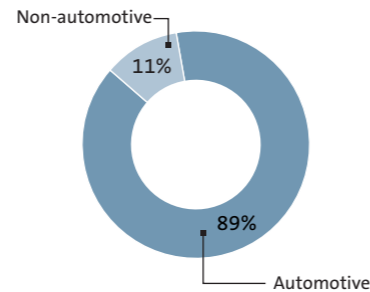
6
product segments
Ranging, Optical, Sensor ICs,
Motor Control, Lighting,
Safety/Power/Custom ICs

15
main locations worldwide
incl. 6 R&D centers;
HQ located in Dortmund,
Germany

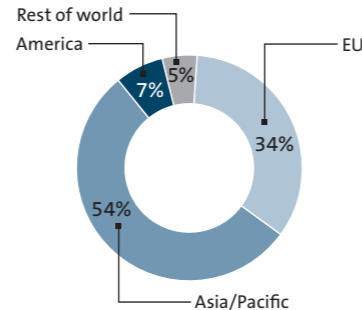
~40
years of experience
in analog mixed signal
IC solutions

>1,300
employees
thereof ~450
product developers
& engineers

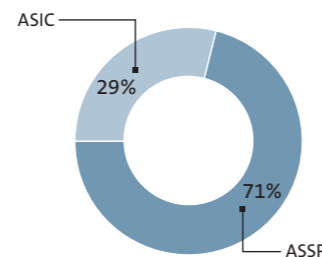
Automotive focused: Sales by industry



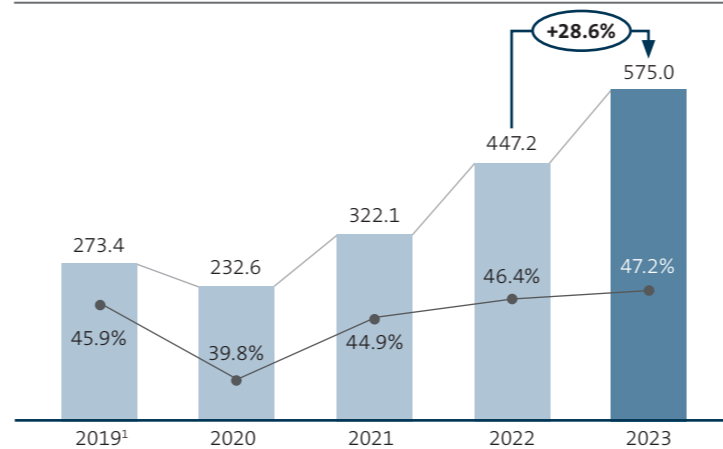
Global presence: Sales by region



ASSP vs. ASIC: % of sales

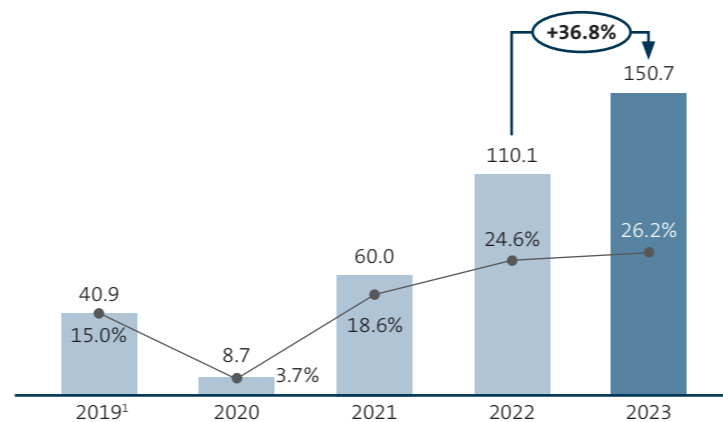


Annual sales (in million Euro) & gross margin (in %)



¹ Continuing operations only.

Annual EBIT (in million Euro) & EBIT margin (in %)



¹ Continuing operations only. Operating EBIT w/o deduction of the restructuring expenses for the termination of the cooperation with the Fraunhofer Institute IMS.

Key figures | 3-year overview

in million Euro or %	FY 2021	FY 2022	FY 2023
Sales	322.1	447.2	575.0
growth in %	38.5%	38.9%	28.6%
Gross profit	144.7	207.5	271.3
in % of sales	44.9%	46.4%	47.2%
R&D expenses	48.7	55.5	68.8
in % of sales	15.1%	12.4%	12.0%
EBIT	60.0	110.1	150.7
in % of sales	18.6%	24.6%	26.2%
Consolidated net income after non-controlling interests	39.8	71.4	99.1
in % of sales	12.4%	16.0%	17.2%
Earnings per share (basic) in Euro	2.24	4.17	5.79
	12/31/2021	12/31/2022	12/31/2023
Total assets	418.0	542.4	812.4
Shareholders' equity	300.2	360.4	447.9
in % of total assets	71.8%	66.4%	55.1%
Financial liabilities	76.1	81.0	118.7
Net debt	-10.0	-8.9	-10.4
	FY 2021	FY 2022	FY 2023
Operating cash flow	79.6	98.6	102.6
Capital expenditures ¹	60.0	73.0	115.1
in % of sales ¹	18.6%	16.3%	20.0%
Adjusted free cash flow ²	11.1	14.9	12.9
Dividend per share in Euro	0.65	0.75	0.85 ³

¹ Capital expenditures for intangible assets and property, plant and equipment less capitalized development expenses.

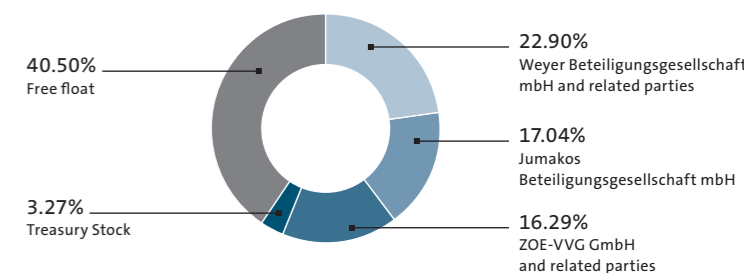
² Cash flow from operating activities less capital expenditures for/plus disposal of intangible assets and property, plant and equipment (incl. proceeds from changes in the scope of consolidation).

³ Proposal for the AGM in 2024.

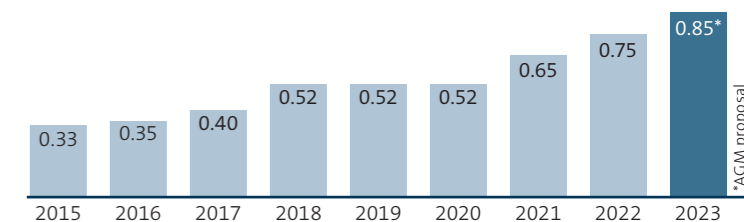
Share price development from January 2023 until February 2024



Shareholder structure as of February 2024



Dividend per share in Euro



Basic information

Company foundation	1984
IPO	October 11, 1999
ISIN / WKN	DE0005677108 / 567710
Ticker symbol	ELG
Admission segment	Prime Standard, Regulated Market
Indices	SDAX, DAXsubsector Semiconductors
Designated sponsor	M.M. Warburg & Co. KGaA
Share capital	17,700,000 Euro/shares

Analysts' coverage (as of March 2024)

Institution	Research Analysts
Deutsche Bank	Robert Sanders
Hauck & Aufhäuser	Tim Wunderlich, Finn Kemper
Oddo BHF	Martin Marandon-Carlhian
Pekao Bank	Lukas Cinikas
Stifel	Florian Sager, Jürgen Wagner
Warburg Research	Malte Schaumann

Financial calendar 2024

Final results 2023 ¹	03/14/2024
Quarterly results Q1/2024 ¹	05/07/2024
Annual General Meeting	05/15/2024
Quarterly results Q2/2024 ¹	08/01/2024
Quarterly results Q3/2024 ¹	11/06/2024

¹ The German Securities Trading Act (Wertpapierhandelsgesetz) and the Market Abuse Regulation (EU) oblige issuers to immediately announce any information that may have a substantial price impact, irrespective of the communicated schedules. Therefore it is possible that we will announce key figures of quarterly and annual results ahead of the dates listed above. As we can never rule out changes of dates, we recommend checking dates and news ahead of schedule on the Company's website (www.elmos.com).

Investor Relations Contact

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www.elmos.com | invest@elmos.com

Management Board

DR. ARNE SCHNEIDER

CEO – Chief Executive Officer

- Board member since 2014, appointed until 2025
- Graduate economist
- Strategy, Coordination of Board Responsibilities, Executive Personnel, Quality, Finance, Management Accounting, Investor Relations, Human Resources, Purchasing, IT



GUIDO MEYER

COO – Chief Operating Officer

- Board member since 2017, appointed until 2024
- Graduate engineer (FH)
- Production, Foundry, Assembly, Logistics, Product Engineering

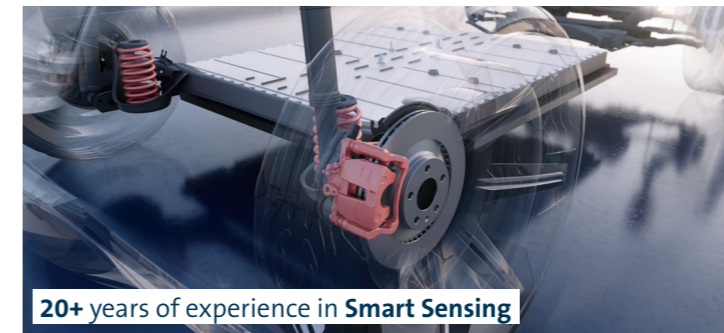
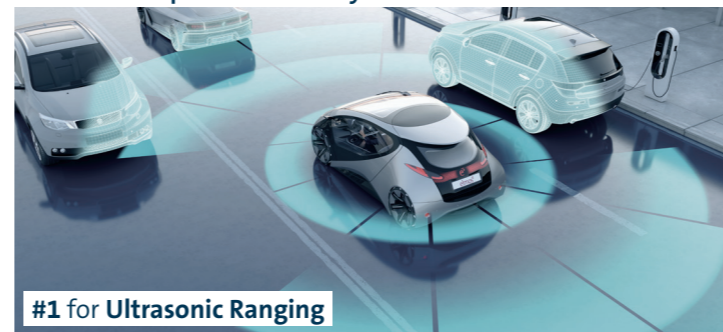


DR. JAN DIENSTUHL

CSO – Chief Sales Officer

- Board member since 2019, appointed until 2026
- Graduate electrical engineer
- Sales, Development, Business Lines, Technology

Elmos Microchips for the Mobility of Tomorrow



ESG product matrix & product contribution¹

	Contribution to increased		
	environmental protection and efficiency	safety and health	comfort and well-being
Automotive			
Airbag	low	high	low
Ambient lighting	medium	low	high
Exterior lighting	medium	high	low
Motor control and thermal management	high	medium	medium
Optical ICs (including gesture control)	-	medium	high
Power management (including eFuses)	medium	low	low
Sensor ICs (including battery management)	medium	medium	low
Ultrasonic sensors for environment detection	low	high	high
Non-automotive			
Industrial automation	medium	medium	-
Smart home	high	medium	high

- 72% of Group sales make a substantial contribution to **environmental protection**
- 76% of Group sales enhance **safety and health**
- 56% of Group sales increase **comfort and well-being**

¹Based on data for 2023. All applications with a high or medium impact are considered to make a significant contribution.